

 LOADBALANCER

Competitor Battlecards

HAProxy.com Enterprise Edition versus
Loadbalancer Enterprise



Value prop comparison


1 Open source first

Loadbalancer Enterprise

Delivers a powerful management layer over unmodified open-source engines. This ensures the customer's stack remains transparent, standard-compliant, and 100% free from proprietary vendor lock-in.

HAProxy Enterprise Edition

By adding proprietary modules and black-box security features, HAProxy.com tethers customer infrastructure to their specific technology, making future migration difficult

 WHY WE WIN

*Loadbalancer's
open source
flexibility*

VS.

*HAProxy's
closed ecosystem*


2 Operational simplicity

Loadbalancer

Designed for the overstretched SysAdmin. Their intuitive GUI and pre-configured templates allow for rapid deployment in minutes, without specialized coding or deep DevOps expertise.

HAProxy Enterprise Edition

HAProxy.com's code-first approach is built for DevOps specialists. It demands significant manual configs and constant engineering oversight just to perform basic tasks.

 WHY WE WIN

*Loadbalancer's
easy to use
appliance*

VS.

*HAProxy's
complex DevOps
tool*

3 Pricing transparency

Loadbalancer

Provide clear, upfront pricing with a simple licensing model. There are no hidden costs or feature add-ons, allowing customers to scale their infrastructure without unpredictable budget spikes.

HAProxy Enterprise Edition

HAProxy.com uses a complex, quote-heavy model where costs fluctuate based on nodes, features, and scale. This lack of transparency often leads to budget creep.

















 WHY WE WIN

*Loadbalancer's
predictable pricing*

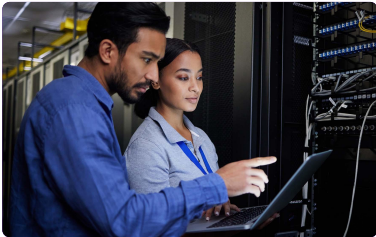
VS.

*HAProxy's
variable
enterprise tax*

Feature comparison

Feature	HAProxy.com Enterprise Edition	Loadbalancer Enterprise
L4/L7 load balancing	Optimized for L7 traffic but lacks native, kernel-level L4 (LVS) depth 	Robust, optimized LVS (L4) and HAProxy (L7) engines 
Global Server Load Balancing (GSLB)	Add-on feature requiring additional license  	Integrated GSLB included straight out-of-the-box 
Web Application Firewall (WAF)	A closed-source add-on module  	Advanced ModSecurity/OWASP WAF, included straight out-of-the-box 
Throughput	1Gbps > Unrestricted 	1Gbps > Unrestricted 
Scripting philosophy	Assumes dedicated engineers who want to write programmatic code 	Easy-to-use WebUI for SysAdmins who don't want to code 
Management API	DevOps-centric with steep learning curve 	Fully documented REST API 
Architectural agility	Vendor lock-in: Proprietary modules and clouse-source extensions 	No vendor lock-in: Code remains portable and accessible 

More information



BLOG

HAProxy vs Loadbalancer
Enterprise comparison

Read



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Loadbalancer.org vs HAProxy
Enterprise Edition

Explore



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HAProxy Technologies vs
Loadbalancer.org

Learn



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What load balancer? Compare
F5, Citrix, A10, Radware, NGINX,
HAProxy Enterprise, AVI
Networks, Kemp, &
Loadbalancer.org

Discover